

## Reference for Miko Japan

Miko Japan Co. Ltd is the exclusive representative of KiwiKo B.V. in Japan and has the exclusive evaluation and commercialization rights for various varieties of kiwifruit in Japan that are managed globally by KiwiKo.

Miko Japan has provided numerous services for KiwiKo as part of this arrangement including managing the import of plant material into Japan, arranging the phytosanitary clearance and quarantine for the plant material and arranging nursery propagation of plants for evaluation and commercial production, and sub-licensing nurseries and growers in Japan for these purposes.

Miko Japan also manages the process of applying for Plant Variety Rights (PVR's) in Japan on behalf of the variety owners and managing the Intellectual Property (IP) rights associated with this.

At all times we have found Miko Japan to be a very professional, efficient and reliable service provider with excellent communications skills and good fluency in English.

Any issues that have arisen with our IP business in Japan have been able to be promptly resolved by the Miko Japan team.

The CEO Mariko Ishikawa has an extensive background in the fruit industry and is experienced in managing IP for fruit varieties in Japan.

I can highly recommend Miko Japan to any company, variety owner or breeder who requires similar IP management services in Japan for fruit varieties.



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